

# gamescom latam

30 April - 4 May 2025

Anhembi I São Paulo I Brazil











# about latam

## consumer market

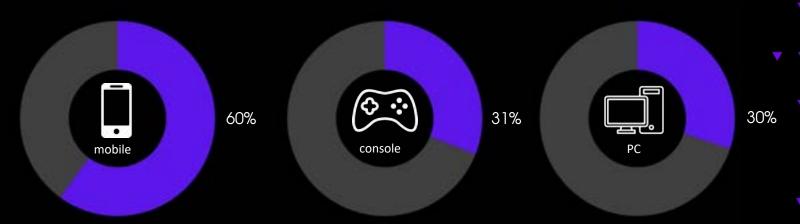
### Brazil

- 101mi players, 5th in the world
- 80% of Brazilians are gaming enthusiasts!
- US\$ 2.7bi on gaming revenue

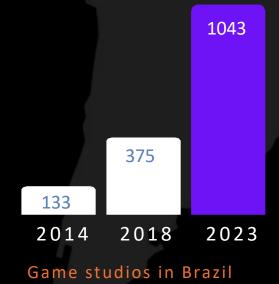
### Latin-America (including Brazil)

- 82% play regularly
- 80% spend money on games (vs 69% world average)

How consumers play in Brazil







## production market

- 1,000+ studios in Brazil alone
- Unexplored talent of developers and studios
- Favorable exchange rate
- Convenient time zone between USA and Europe



# about gamescom latam

## content partners in 2024:





























- + 70 publishers showing games at the B2C area
- + 200 publishers and + 700 studios at the business area

gamescom latam is the combination of gamescom, the biggest gaming event in the world, with BIG festival, the major gaming festival in Latin America. BIG Festival happens since 2012 and is already the biggest business center for the gaming industry in Latin America. It is also the biggest independent games festival in the region. Now, with gamescom, it becomes one of the most important gaming events in the world!



# about gamescom latam





omelete







Omelete Company is also part of gamescom latam.

Omelete Company is the biggest independent entertainment company in Brazil, and comprises The Enemy (number one gaming portal in the country), Omelete (biggest pop culture/geek portal in Brazil), Gaules (world's number one gaming streamer), and CCXP (world's biggest comic con).



# the biggest games festival in Latin Ameri

in 2024

+100,000 in person

+5.7 million online

124 exhibitors andco-exhibitors from66 countries





# the biggest business hub for the industry in Latin America

**IN 2024** 

1,020 companies in the business area

**636** - Brazil

145 - Latin America (minus Brazil)

110 - North America

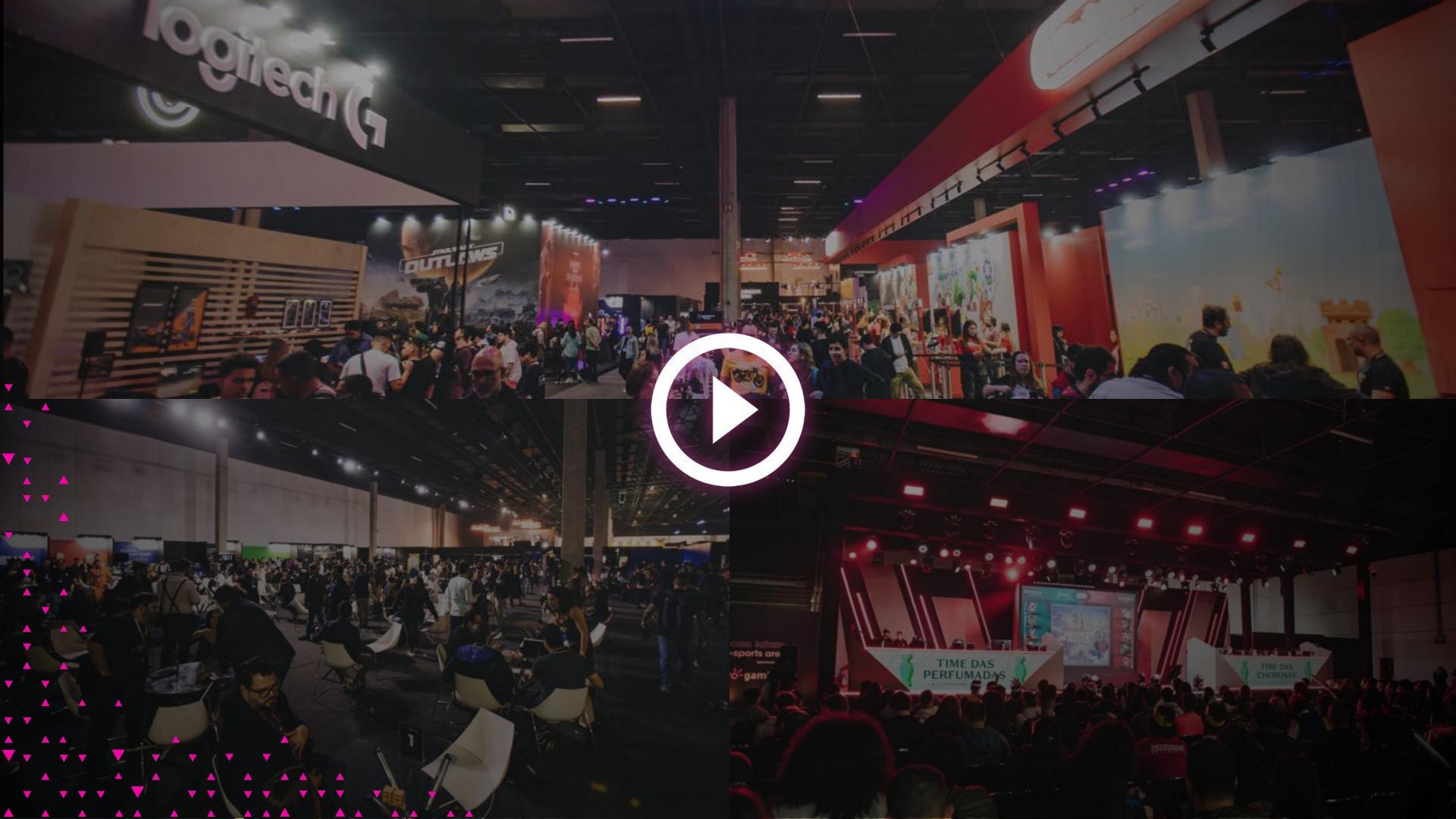
99 - Europe

30 - Asia & Middle East

+160
hours of talks

+1,900
industry professionals
In the business area

+ US\$ 200MM
In business prospects





# is born as one of the biggest game events in the world

The event is held in conjunction with game, the Association of the German Games Industry, which counts - among its almost 500 members - the world's leading publishers, including:































**KONAMI** 



2013

10K 2015 8K

2014

6K

2025 150 K

2024 estimate 100K

50K

2022 30K

2019 20K

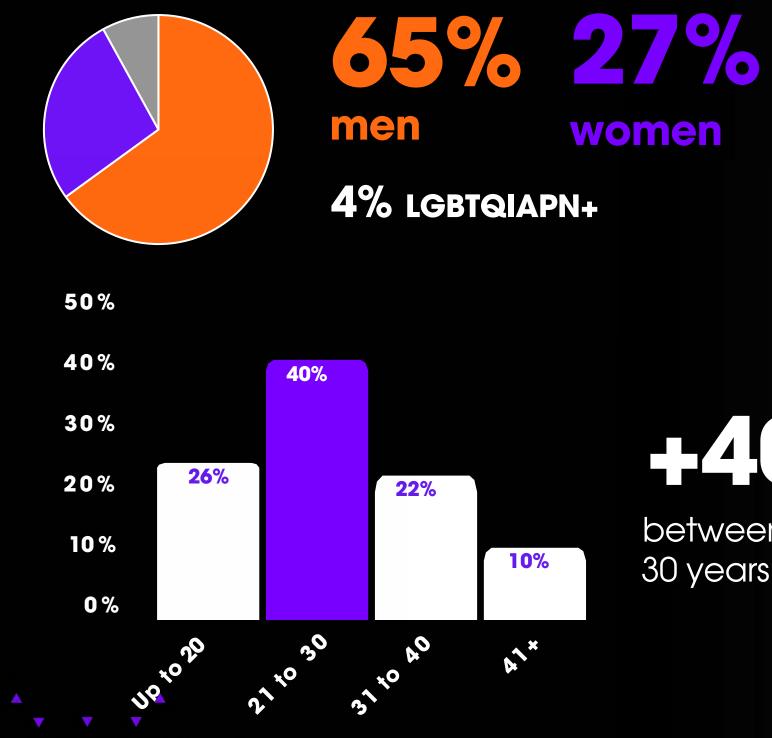
2018 15K

2017 13K

2016



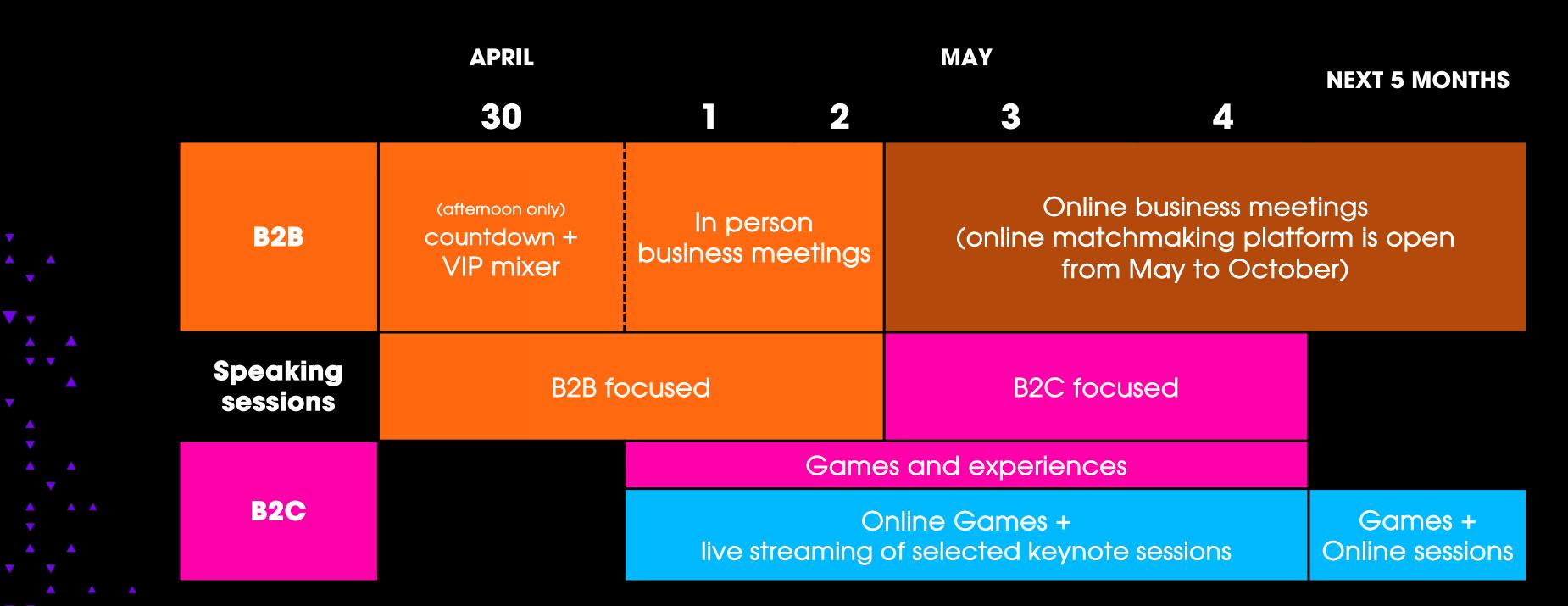
# audience



+40% between 21 and 30 years old.



## event schedule





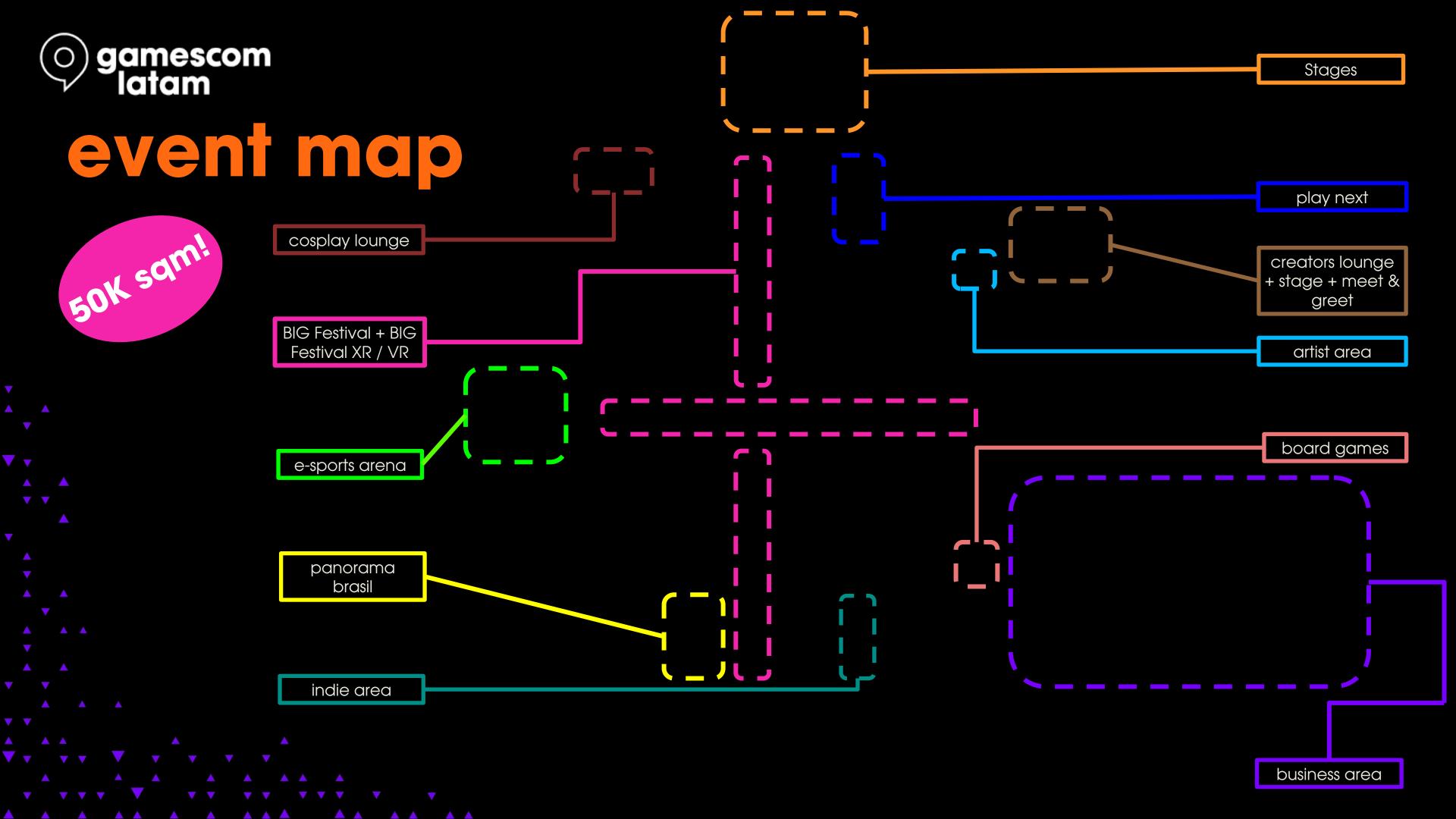
the best venue in Latin America

Anhembi District

São Paulo I Brazil

30 April - 4 May 2025







gamescom latam countdown

special program made on the VIP day, with simultaneous online transmission, announcing the main game releases.

Live results

+650K

views







# what they say



### **SHUHEI YOSHIDA**

Chief of indies initiatives at Sony / Playstation

The biggest challenge for independent developers is getting their games seen by users, media and publishers. BIG Festival offers an incredible opportunity for Brazilian and Latin American developers



**CHRIS WREN** 

XDS chief at EA

This looks just like GDC. It is absolutely fantastic!



### ANASTASIA SOLONOVICH

Business manager at Tilting Point

The BIG Festival can have a significant impact for people who are eager to learn more about how to leverage and have more opportunities for growth.



### **JUSTIN SOUSA**

Global Head of Developer Community at Roblox

The importance of BIG
Festival both locally and
globally is this connection
that people have here
with users and developers.
It is a very important
opportunity for both sides
to come together



### **DAVID BREVIK**

Skystone Games CEO, Diablo creator

BIG Festival is important for the Brazilian market and the world in general. We have new and unique experiences, a different cultural view of some things. It is an important ally not only for the gaming industry – but for the world!

ON SITE PACKAGES	DIAMOND SUPPORT	MASTER SUPPORT	GOLD SUPPORT	SILVER SUPPORT
PRESENCE:				
Brand in the event (see details below)	In the venue + logo on the website and platform business form + EXTRAS	In the venue + logo on the website and business platform		In the venue + logo on the website and business platform
Brand on the portico at the entrance of the business area	Yes	Yes	No	No
Business area booth	22.5 sqm assembled (or 40 sqm of floor space)	15 sqm assembled (or 20 sqm of floor space)	7.5 sqm	-
COMMUNICATION:				
Newsletter with sponsor content sent to gamescom latam mailing list (business only)	2 shared newsletters featuring the supporter	2 shared newsletters, 1 of them featuring the supporter	1 shared newsletter	-
Exclusive boosted posts on one of gamescom latam social medias (we will choose the best one according to our experience)	3 posts	2 posts	1 posts	1 post
RELATIONSHIP:				
Business tickets (access to the business area and business meetings)	15 normal + 5 with welcome mixer	7 normal + 3 with welcome mixer	3 normal + 2 with welcome mixer	3 normal + 1 with welcome mixer
Keynote (upon approval of gamescom latam's curators) - live broadcast and recording NOT included - extra fee for the recording of the session	35 min (guaranteed livestream) or 50 min + logo on the identification of session	35 min + logo on the identification of session	20 min + logo on the identification of session	-
VALUE*	US\$ 30 548	US\$ 19 570	US\$ 11 737	US\$ 6 313

### 22.5sqm BOOTH



## business booths

### of support packages

(images shown are for illustration purposes only)



### 15sqm BOOTH



### 7.5sqm BOOTH



#### 22.5 sqm Booth 15 sam Booth 7.5 sqm Booth **BUSINESS BOOTHS BY SIZE** (Diamond Support) (Master Support) (Gold Support) Back panel with logo/art (sent by customer) yes yes yes Header High table 2 2 6 3 High chair Coffee table 2 Armchair Electric outlets I available energy 6 outlets | 2.25 KVA 4 outlets I 1.5 KVA 2 outlets | 0.75 KVA Counter (1m x 1m) – no lock or key 2 Internet Wi-Fi (the same available to all professionals at yes yes yes the business area) / fire extinguisher / taxes and approvals

ROOM **USINESS** 1 ٠



## 15sqm BOOTH (Master Support) no additional fee







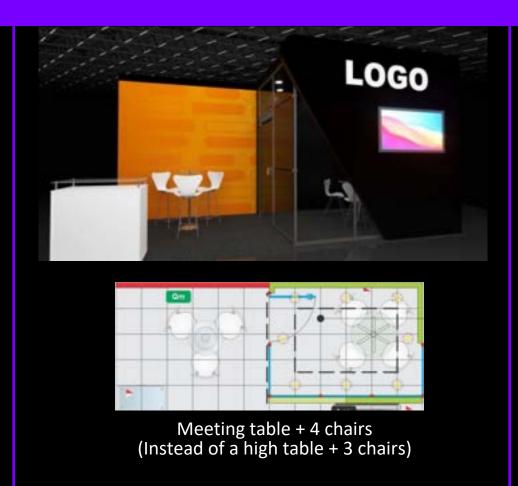




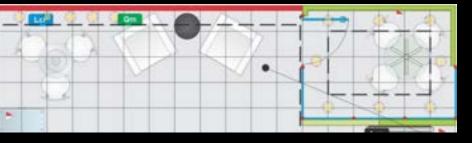


**ADDITIONAL: US\$ 4,130** 

**ADDITIONAL: US\$ 4,130** 







Meeting table + 4 chairs (Instead of a high table + 3 chairs)



# brand presence

of support packages

BRAND PRESENCE	IN PERSON SUPPORT	
IN PERSON EVENT:		
Brand on the wall at the business area of the event	Exposure according to the level of support	
Brand on the portico at the entrance of the business area	Only diamond and master support	
ONLINE EVENT:		
At gamescom latam's homepage	According to support level	
At the website with the program and the speakers	Frequency proportional to support level	



## showfloor

for industry player





### showfloor on the business area\*:

- Regular: US\$ 165 / sqm
- 10% off if also present in the B2C area

## showfloor on the b2c area (for industry players):

- Up to 80m<sup>2</sup>: U\$\$ 195 / sqm
  Above 80m<sup>2</sup>: U\$\$ 165 / sqm

\*Presence is mandatory on all days of the event if you purchase space.







# non-endemic packages

### **MASTER**

## 360sqm

700 B2C tickets

Media reinvestment: 15%

2 Games: Best Game + Best Brazil

All of the items below:

- BIG Festival
- BIG Festival Awards
- brazil panorama

(IMPORTANT: only 1 master sponsorship)

Sold

### SUPER SPONSOR

## 240sqm

400 B2C tickets

Media reinvestment 10%

2 Games (Awards ceremony)

Sponsored sketch on stage

### One of the following

- e-sports arena
- play next
- consoles panorama
- journey stage
- quest stage
- countdown
- gamescom latam lounge

(or 2 Sponsorship deliveries)

Consult us

### **SPONSORSHIP**

## 120sqm

200 B2C tickets

Media reinvestment 7%

1 Game (Awards ceremony)

### One of the following

- business area
- business meetings
- BIG Festival vr/vr sold
- game jam
- cosplay lounge
- creators lounge
- meet & greet
- Food court
- gamescom latam online

(or 2 Support deliveries)

Consult us

### **SUPPORT**

## 60sqm

100 B2C tickets

Media reinvestment 5%

### One of the following

- jobs and careers
- (within supporter's booth)
- artist area
- board games
- indie area
- arcade
- org village
- welcome mixer (NON-EXCLUSIVE)
- panorama xr/vr
- event's gamification
- accessibility

Consult us

**PARTICIPATION** 

Consult us

Right to press conference + blocking of the segment of the sponsor

Right to press conference



## other options

- Mixer in exclusive places
- Video shown during keynote breaks
- Coffee breaks
- Happy hours
- Equipment
- KVAs Extra
- Extra Internet, cabled and wifi by MB
- Exclusive cleaning, security and receptionist team for your booth
- Indie booths
- Custom projects and activations
- business area tickets
- (the support packages already come with business tickets!)

Consult us

• R\$ 864 online

• R\$ 1836 in person + online

R\$ 2376 in person + online
+ welcome mixer

(= US\$ 160)\*

(= US\$ 340)\*

~ (= US\$ 440)\*

<sup>\*</sup> Please consult early bird prices on our website



# consultancy

BUSINESS CONSULTANCY	ALONGSIDE BUSINESS PACKAGE	WITHOUT BUSINESS PACKAGE	
COMPANY SCOUTING:			
We'll select up to 10 companies with the best possible match with what you're looking for! *	US\$ 2 500	US\$ 4 100	
MEETINGS FOR YOU:			
We will select up to 10 key companies and arrange meetings for you! *	US\$ 3 500	US\$ 6 300	
GAME SELECTION:			
We will select up to 10 games based on your needs.*	US\$ 4 000	US\$ 7 500	
VIP WALKTHROUGH:			
A VIP treatment, where we'll prepare everything for you: selection of up to 10 games, selection of up to 10 companies, sitting with you in up to 10 meetings with companies so that you can get the best possible deal. *	US\$ 7 400	US\$ 13 850	

<sup>\*</sup> Depending on how specific you get, we might not be able to find 10 companies or games, but we will definitely find everything that is possible within gamescom latam and BIG festival network - which is for sure the biggest in the market.

Consult us about customized packages for your company



## influencers

## partner influencers

gamescom latam has a specific area for influencers who connect with the games industry. In 2024, there were more than 1,200 partner influencers, totaling more than 700 million followers. They promote the event as a whole, but they can also promote your products!

## activations with influencers

For an additional fee, you can activate dozens or even hundreds of influencers present at gamescom latam. Influencers will promote your products during the event.

### **INITIAL PACKAGE: US\$ 4,700**

- Where? The activation will take place in the gamescom latam creators lounge, which is the VIP area for event influencers, or in your own booth (if you have one)
- When? During one of the event days
- How long does it last? Approximately 1 hour
- What is it? We will invite influencers to participate in an exclusive activation (a new game to play, branded giveaways, skip-the-line access to an experience at your booth, etc.)\*
- What do we guarantee? We guarantee the participation of at least 3 influencers in the activation, with a minimum of 1 million followers (adding up the followers of all influencers). The number of posts and views varies greatly depending on the product, but we will work to generate very high engagement.
- \* Any promotional material or giveaway must be provided by the sponsor.

### **OTHER SERVICES THAT CAN BE HIRED: Consult us**

- Activations with more than 3 influencers guaranteed
- Campaigns with influencers before, during and after the event
- Custom activations for your brand and products



